

## 2024 Caribou-Targhee Outlet Sales

Net Revenue	
Ashton	\$867.10
Island Park	\$592.37
Palisades	\$113.34
Teton Basin	\$726.23
<b>Total Net Revenue</b>	<b>\$2,299.04</b>
<b>Travel Expenses</b>	
Lodging	\$234.69
Mileage	\$365.20
<b>Total Travel Expenses</b>	<b>\$599.89</b>
<b>Total Less Expenses</b>	<b>\$1,699.15</b>
<b>50/50 Split</b>	<b>\$849.58</b>

Gross Sales	
Ashton	\$2,482.45
Island Park	\$1,642.79
Palisades	\$631.61
Teton Basin	\$2,167.08
<b>Total Gross Sales</b>	<b>\$6,923.93</b>

Erica's hours dedicated to C/T outlets*	95.25
Erica's wages subsidized by SIHA	\$1,905
*Includes 41.5 hours to visit each location in March to bring products and Square training.	

Ashton	
Sales of Product Revenue	\$2,482.45
<b>Expenses</b>	
Cost of goods sold	\$1,244.28
US credit card fees (Jan - March)	\$105.79
Square credit card fees (March - Dec)	\$64.64
T-Mobile SIM card (one-time charge)	\$20.00
T-Mobile data plan	\$148.50
Postage	\$32.14
<b>Total Expenses</b>	<b>\$1,615.35</b>
<b>Net Revenue</b>	<b>\$867.10</b>

Island Park	
Sales of Product Revenue	\$1,642.79
<b>Expenses</b>	
Cost of Goods Sold	\$792.43
US credit card fees (Jan - March)	\$0.00
Square credit card fees (May - August)	\$40.53
T-Mobile SIM card (one-time charge)	\$20.00
T-Mobile data plan	\$148.50
Postage	\$48.96
<b>Total Expenses</b>	<b>\$1,050.42</b>
<b>Net Revenue</b>	<b>\$592.37</b>

Palisades	
Sales of Product Revenue	\$631.61
<b>Expenses</b>	
Cost of goods sold	\$326.77
US credit card fees (Jan - March; cash only)	\$0.00
Square credit card fees (March - Dec)	\$12.93
T-Mobile SIM card (one-time charge)	\$20.00
T-Mobile data plan	\$148.50
Postage	\$10.07
<b>Total Expenses</b>	<b>\$518.27</b>
<b>Net Revenue</b>	<b>\$113.34</b>

Teton Basin	
Sales of Product Revenue	\$2,167.08
<b>Expenses</b>	
Cost of Goods Sold	\$1,077.58
US credit card fees (Jan - March)	\$109.18
Square credit card fees (March - Dec)	\$69.52
T-Mobile SIM card (one-time charge)	\$20.00
T-Mobile data plan	\$148.50
Postage	\$16.07
<b>Total Expenses</b>	<b>\$1,440.85</b>
<b>Net Revenue</b>	<b>\$726.23</b>

Notes:
* Beginning Jan 1, 2024, US Bank credit card fees increased from \$10 to \$35 per month.
* Tablet costs are deducted from Caribou-Targhee Project Fund. 2024 Total: \$2.04 tablet cost x 10 months x 4 outlets = \$81.60
* T-Mobile data plan: \$15 per month per location. March was prorated at \$13.50.
* Teton Basin: Square credit card fees excludes Christmas Tree Permit sales.