

## April 2024 Meeting Agenda

## Sawtooth Interpretive & Historical Association

Location: Community Room - Stanley Library + Virtual  
 Call-in Details: **(253)215-8782**, Meeting ID: **817 2612 8900**  
 or join by **Zoom** link - <https://us02web.zoom.us/j/81726128900>

Date: **April 18, 2024**  
 Time: **10am – 12pm, MST**

### Participants

<b>Officers</b>	Stewart Wilder <i>President</i>	Terry Clark <i>Vice-President</i>	Roland Miller <i>Secretary</i>	Liesl Scherthanner <i>Treasurer</i>	Gary Gadwa
<b>Directors</b>	Ed Cannady Jenny MacNichol	Paul Hill Becky Obletz	Bernice Hartz Dave Pinney	Susan Kim Caitlin Straubinger	Amelia Jones
<b>Others in attendance</b>	Kathy Atchley <i>C/T Liaison</i>	Erica Cole <i>Business Manager</i>	Laurii Gadwa <i>Volunteer Recorder</i>	Lin Gray <i>Executive Director</i>	Steve Frost <i>SNF Partnerships</i>

Agenda Item	Discussion (topics, key points, etc.)	Action Required	Responsible Party	Duration
<b>Call to Order/Roll Call</b>			Stewart	
<b>Review of Consent Agenda &amp; Minutes of previous meeting</b>	Discussion/Motion to approve		Stewart	2 min
OPEN TOPICS/UPDATES/REPORTS				
• <b>President's Report</b>		Discussion	Stewart	5 min
• <b>SNRA Liaison's Report</b>	SNRA Updates	Discussion	Steve Frost	10 min
• <b>C/T Liaison's Report</b>	FS Updates	Discussion	Kathy	5 min
• <b><a href="#">Executive Director's Report</a></b>	Updates: hiring, summer planning	Discussion	Lin	10 min
• <b><a href="#">Finance Report</a></b>	Treasurer's Update <b>Approval of Financial Report</b>	Discussion <b>Action Item</b>	Liesl	15 min
• <b><a href="#">Outlets Update</a></b>	Sales/Operations	Discussion	Erica	10 min
• <b>Membership Update</b>	Membership/Outreach	Discussion	Caitlin	5 min
• <b>Preservation Comm Update</b>	Oral Histories	Discussion	Committee	5 min
• <b>Executive Comm Update</b>	Board Vacancy	Discussion	Committee	10 min
• <b>Center for the Sawtooths</b>	General Update <a href="#">Fundraising Update</a>	Discussion	Committees	40 min
• <b>Round Table/Open Topics</b>		Discussion		5 min
<b><a href="#">Next Meeting</a></b>	<b>June 20, 2024 – 10am-12pm MT</b> <b>Location: TBD + Virtual</b>		Stewart	
<b>Adjournment</b>				

## Sawtooth Interpretive and Historical Association

### Executive Director's Update

April 1, 2024

#### AGENDA ACTION ITEMS:

- *Approval of Finance Report*
- *Center for the Sawtooths*

#### UPDATES

- **Hiring:** With our increased wages I was able to fill 3 naturalist positions, 1 historic specialist (I have an offer out to a 2<sup>nd</sup> and hope to be able to give you good news at the board meeting), and 1 volunteer RV couple. Our crew will be reduced by 1 this year, but there were a few weeks where I wasn't sure we'd even be able to hire 7 positions, so I am feeling good about where we are at. This is similar to last year – it was hard to fill our 8 positions and I was only successful because I pivoted and found a volunteer RV couple to take the final position. I think we can all see the workforce is changing and SIHA will need to pay attention and continue making adjustments to fill positions.
  - I've hired a summer coordinator, Alicia Lindbom. Alicia has experience in environmental education and interpretation at nature/education centers and state parks. She will be joining us with her husband Jeff. She'll start work the week of April 29<sup>th</sup>, when she may be reaching out to some of you regarding crew training.
- Our **Caribou-Targhee** outlets are now using the Square point of sale system. Erica took a trip over the middle of March to get the systems set up and train folks. She'll be able to speak directly to how its been going in the first month of the switch.
- The Sun Valley Tour de Force (a car show of sorts) has requested use of the **Stanley Museum grounds** on July 18<sup>th</sup> for their Huckleberry Drive. I've checked in with the SNRA. The last step before finalizing the event is for the organizers to do a walkthrough to confirm vehicles will have the clearance they need. I expect this to happen before May unless the snow doesn't melt. 80 cars and about 160 people would be onsite from 12-2pm with some time on either side for set-up. While it will definitely be extra work for us, I think it could be great exposure for the Museum.
- As I mentioned at the last meeting, SIHA's 20-year **special use permit** to operate the Stanley Museum expires at the end of 2025. I submitted a letter of intent to Kirk and he was please to receive SIHA's interest in operating the museum. I'll be working with Tom Winter, head of SNRA special uses, to update our operating plan and renew the permit in the fall.
- SIHA's **insurance coverage** renews each March. Erica and I decided it was prudent to increase SIHA's personal property insurance. We have started making larger merchandise purchases in the spring to capitalize on free shipping deals and the cost of goods continues to be inflated. Our policy now covers \$90,000 in personal property, instead of just \$65,000. This increased our premium from about \$750 to \$900 annually.
- In an unrelated conversation with a representative at **US Bank**, I learned our money market account still lists Laurii as the owner of the account. We thought Erica had been added over a year ago. This is just another example of the lack of service we receive from US Bank. Erica and Laurii are working together to remove her and get Erica on the account in the short term. This fall we hope to pursue moving our accounts to another bank which will require a vote from the board. It will be a good time to adopt a policy regarding who is named as an owner vs. a signer on SIHA accounts. I'll work on researching and pulling together policy options for review and adoption at our October meeting.
- The SNRA provided a survey boundary for the Stanley Museum. It was shared with the City of Stanley who is moving forward with excluding the museum from **annexation**. There will be a meeting at some

point this spring to accept the map and complete the annexation, I'll make sure to track it but I think the outcome will be as we hoped.

- Turnout to our **oral history** presentations has been great! With a final program on April 17<sup>th</sup>.
  - December 21: Bethine Church (approx. 17 in-person + 3 on Zoom); January 25: John Buccuzzo (18 people + 12 on Zoom); February 15: Shirley Athy (20-ish people – I can't find my notes); March 27: Tom Kovalicky (28 people + 4 on Zoom) and April 17: the Braun Family.
- I'm getting closer to a final line-up for **FLS**:
  - July 12 – speakers TBD – Women in Wildfire Forum
  - July 26 – Krista Willmorth – Foraging/Mushrooms
  - August 9 – Greg Kaltenecker – Bald Eagles
  - August 23 – speaker TBD – Salmon (I've reached out to a Shoshone elder who has spent most summers fishing in Bear Valley and hope he'll be willing to share his experiences with us)
  - September 13 – Kim Heinemeyer – Wolverines – Community Library
- **Redfish road construction**: I am hoping to get a spring work plan from the contractors before the end of April to better understand access to the visitor center. Until we have that workplan, I won't be finalizing an opening date for the VC. Kirk has asked if the Forest Leadership Team (FLT) can meet at the Visitor Center on June 4-5. If road construction allows, I think this will give SIHA a great opportunity to share details of our partnership with the FLT.
- We have 12 artists for the 2024 **Gallery** – just 1 new artist. With the unknowns of road construction, some folks are opting out this year. However, I think fewer artists will give us space to better showcase the art we do have.
- I have just completed our spring **brick order** for "Your Pathway to Sawtooth History." Bricks should arrive by early June for installation. In the last year we sold 6, 4x8 bricks and 2, 8x8 bricks.
- The **Center for the Sawtooths** Fundraising and Operations committees met in March. They will be sharing updates with you regarding the donation agreement and fundraising details with hopes for a formal vote from the board about SIHA's next steps.
- SIHA has been asked by SNRA Developed Rec. staff if we can help with **trash removal** on Dog Beach at Redfish Lake. The high use of dog beach means garbage cans and dog waste pile up. With our VC staff reduced by 1 and opening in late June, I have yet to commit to filling in. Without a vehicle for quick transportation of trash, I am leaning towards declining.
- SIHA is signed up to participate in **Idaho Gives** – a state-wide fundraiser for nonprofits. It will be April 29-May 2. The most successful nonprofits get board members and friends to share details about the nonprofit with their networks during the fundraiser. If you can share SIHA's appeal, please do! Or, if you have ideas about reaching a wider audience let me know!

## GRANTS

To be submitted:

- **NFF** – I reached out to our National Forest Foundation contacts to determine if there is funding available this year as part of their Treasured Landscapes program. Last year we were awarded \$10,000. My hope is to receive the same this year to help cover crew compensation, but 2023 might have been the last year of the program. I have yet to hear back.

Submitted:

- **License Plate Fund** – Q4 – requesting funds for naturalist compensation in 2024 - \$10,400 **Update**: we may have a definitive answer regarding this request by April 18<sup>th</sup> – even though we received this funding last year I've been told it is unlikely SIHA will be awarded funds for crew compensation due to changes at the State level.

- **Stanley WinterFest** community grant - \$1783 requested - The new parking lot will change the main entrance of the visitor center to the lake-side door. We are hoping to build and install a new information kiosk on the lake-side patio and install some wayfinding signs from the new lake-side trail. If funded, SIHA will work with SNRA staff on design and location approval of the new signage.

#### Active Grants:

- **Suzi Boyle Giving** - \$1000 awarded for technology costs related to fundraising efforts. Cost/transaction fees for an online raffle ticket platform or similar fundraiser.
- **2024 Redfish Fund** - \$25,000 awarded for partial 2024 Redfish crew compensation
- **Sho-Ban Interp Project.** Idaho Humanities Council, major grant cycle. \$5,550 awarded for Shoshone-Bannock Interpretive signage/exhibit. + 2022 Q1 License Plate Fund, \$6,500 awarded for Shoshone Bannock Interpretive project
  - **UPDATE:** Interpretive signs have arrived! We'll be working to install them in the Museum in May and in the visitor center once we have access. It is gratifying to bring this project to a close this year with permanent Shoshone-Bannock history now represented in both spaces. We are hoping to have Language and Preservation Department staff join us at a reception in conjunction with the Sawtooth Salmon Festival to recognize their work developing these signs.
  - An additional \$30,000 was awarded by the FS for outdoor interpretive signs, more replica artifacts and an outdoor mobile classroom. **UPDATE:** I've met with Sho-Ban staff; they would like to hold classes for artisans to teach tribal citizens the skills used to build replicas. A willow working class was held at Fort Hall on March 20. Over 40 tribal members and nonmembers of all ages attended. They will be holding a second class to shape and weave the willows into winnowing baskets. SIHA will receive a replica winnowing basket for education/display. Other classed (with corresponding replicas) include a parfleche class in the fall and a fish trap class (hopefully held in Stanley! this summer). I'll keep you updated on the fish trap class if you would like to join.

#### IMPORTANT DATES

- Our next scheduled board meeting is Thurs. June 20, 2024 at 10am MST. Location TBD based on Redfish Lake road construction.

Submitted by Lin Gray

# SIHA Finance Report

Presented to the Board of Directors  
Meeting Date: March 18, 2024

Hello!

This report includes annual financial information thru March 31, 2024.

We are off to a slow but good start for the year, similar to most of our income and expenses reported last year at this time. Our accountant's records now have a year's worth of data, so we have included a comparison to last year in the income and expense statement. While this is a good indicator, but please note that some reorganization makes for some gaps. For example, cost of goods sold is more detailed this year and includes line items for our program service payouts (BCRD, etc.). The Outlets Report better shows the annual comparison for these items.

Equipment Maintenance is overbudget given the purchase of credit card processing (square) equipment and accessories for outlets. This should reduce our credit card processing fees in the long run.

The reimbursement noted in the graph at right is for Sho-Ban Project benches (\$2008).

If you have questions or comments on the data presented, please let me know.

Prepared by

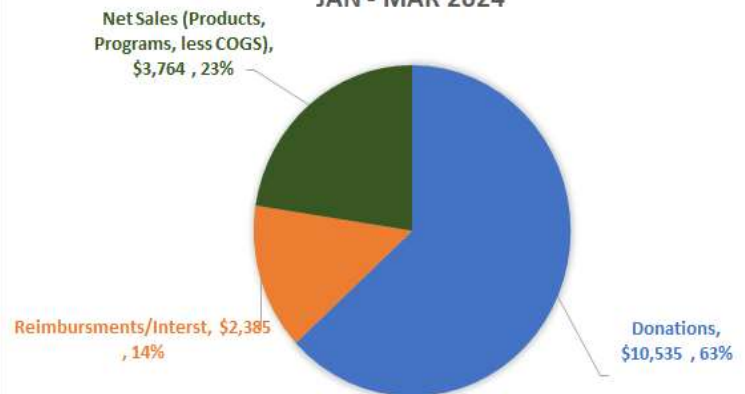
Liesl Schernthanner -- SIHA Treasurer, 4/14/24

## Financial Reports Following:

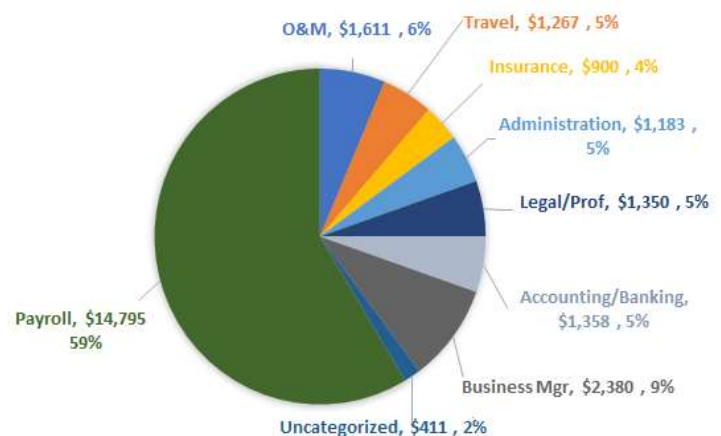
- Statement of Financial Position (Balance Sheet)
- Projects (Dedicated Funds)
- Center For the Sawtooths (CeSaw) Summary
- Income and Expense Summary



SIHA REVENUE SUMMARY  
JAN - MAR 2024



SIHA EXPENSE SUMMARY  
JAN - MAR 2024



**Sawtooth Interpretive & Historical Assoc.**  
**Statement of Financial Position**  
**As of March 31, 2024**

	<u>Total</u>
<b>ASSETS</b>	
<b>Bank Accounts</b>	
Cash Account	575.69
US Bank Checking *7239	31,003.33
US Bank Savings *5884	241,060.25
DL Evans Bank - CeSaw	10,000.00
<b>Total Bank Accounts</b>	<b>\$ 282,639.27</b>
<b>Accounts Receivable</b>	582.83
<b>Other Current Assets</b>	61,477.24
<b>TOTAL ASSETS</b>	<b>\$ 344,699.34</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	2,372.50
Credit Cards	0.00
Other Current Liabilities	133.39
<b>Total Current Liabilities</b>	<b>\$ 2,505.89</b>
<b>Total Liabilities</b>	<b>\$ 2,505.89</b>
<b>Equity</b>	342,193.45
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 344,699.34</b>

<b>Dedicated Funds</b>	<b>Balance 3/31/24</b>
Building Fund	60,284.39
Caribou/Targhee Fund	36,467.39
Center for the Sawtooths	11,327.73
FLS	1,035.21
Museum Roof Fund	3,595.00
Oral History Fund	3,902.16
Redfish Fund	42,661.34
Salmon Festival Fund	2,974.10
Sho-Ban Interp Project	3,170.04
Trail Map Fund	3,068.83
Wildlands Fund	1,377.31
<b>Total Dedicated Funds</b>	<b>\$ 169,863.50</b>
<b>Unrestricted Funds</b>	<b>\$ 113,798.29</b>



## CeSaw Summary To Date, by Year

	SIHA Transfer	Donation	Dues/ Filing Fee	Insurance	Legal Fees	O&M: Ground Maint	Total
2021	\$ 15,000.00			\$ 81.00	\$ 775.00	\$ 12,628.77	\$ 1,515.23
2022		\$ 7,000.00			\$ 3,725.00		\$ 3,275.00
2023		\$ 7,000.00	\$ 50.00		\$ 2,662.50		\$ 4,287.50
(as of 3/31/2024) 2024		\$ 3,000.00			\$ 750.00		\$ 2,250.00
Total	\$ 15,000.00	\$ 17,000.00	\$ 50.00	\$ 81.00	\$ 7,912.50	\$ 12,628.77	\$ 11,327.73

## Sawtooth Interpretive & Historical Association Income and Expenses

	2024 As of 3/31/24	2024 Budget	2024 % of Budget	2023 Jan - Mar
<b>Revenue</b>				
<b>4000 Contributed Support</b>				
4100 Contributed Support		50,000.00		
4110 Individual/Business Donations	10,507.53			9,566.90
4150 Fundraisers/Miscellaneous Contributions	27.00			
4100 Contributed Support	<b>\$ 10,534.53</b>	<b>\$ 50,000.00</b>	<b>21.07%</b>	<b>\$ 9,566.90</b>
4200 Grants				
4210 Grants - Foundation/Private				3,000.00
4200 Grants		81,500.00	0.00%	<b>\$ 3,000.00</b>
<b>Total 4000 Contributed Support</b>	<b>\$ 10,534.53</b>	<b>\$131,500.00</b>	<b>8.01%</b>	<b>\$ 12,566.90</b>
<b>5000 Earned Revenue</b>				
5100 Program Service Fees	6,588.50	25,000.00	26.35%	6,779.00
5200 Other Income - Rewards, Rebates, Refunds		200.00	0.00%	500.00
<b>Total 5000 Earned Revenue</b>	<b>\$ 6,588.50</b>	<b>\$ 25,200.00</b>	<b>26.14%</b>	<b>\$ 7,279.00</b>
<b>5800 Sales of Product Revenue</b>	2,782.27	120,000.00	2.32%	4,071.40
<b>Total Revenue</b>	<b>\$ 19,905.30</b>	<b>\$276,700.00</b>	<b>7.19%</b>	<b>\$ 23,917.30</b>
<b>Cost of Goods Sold</b>				
6100 Cost of Goods Sold	1,373.24	60,000.00	2.29%	8,569.37
6210 Gallery Paid		8,000.00	0.00%	
6220 BCRD Paid	4,001.89			
6230 IDPR Paid	232.00			
Total 6200 Program Payout	<b>\$ 4,233.89</b>	<b>\$ 8,000.00</b>	<b>52.92%</b>	<b>\$ 0.00</b>
<b>Total 6000 Cost of Goods Sold</b>	<b>\$ 5,607.13</b>	<b>\$ 68,000.00</b>	<b>8.25%</b>	<b>\$ 8,569.37</b>
<b>Gross Profit</b>	<b>\$ 14,298.17</b>	<b>\$208,700.00</b>	<b>6.85%</b>	<b>\$ 15,157.81</b>

continued next page

	2024 As of 3/31/24	2024 Budget	2024 % of Budget	2023 Jan - Mar
<b>Expenditures</b>				
7210 Wages	13,308.51	118,888.00	11.19%	12,200.20
7220 Health Stipend	480.00	1,920.00	25.00%	450.00
7230 Taxes - Payroll	1,006.51	9,095.00	11.07%	964.34
7290 Mileage		1,000.00	0.00%	
<b>Total 7200 Payroll Expense</b>	<b>\$ 14,795.02</b>	<b>\$130,903.00</b>	<b>11.30%</b>	<b>\$ 13,614.54</b>
<b>7300 Business Manager</b>	2,380.00	30,000.00	7.93%	3,527.00
<b>7400 Accounting Fees</b>	675.00	5,100.00	13.24%	1,476.07
<b>7500 Legal &amp; Professional Fees</b>	1,350.00	13,000.00	10.38%	3,197.50
<b>7700 Travel</b>	1,266.86	1,900.00	66.68%	1,074.92
<b>7800 Training &amp; Continuing Education</b>		600.00	0.00%	163.18
<b>8000 Administration</b>				
8010 Advertising and Promotion (Outreach)		6,750.00	0.00%	170.00
8030 Website	49.00	2,250.00	2.18%	149.00
8110 Supplies & Materials	150.00	12,500.00	1.20%	
8120 Office Supplies	11.65	3,300.00	0.35%	42.14
8130 Postage	96.45	250.00	38.58%	63.00
8180 Board Expenses	159.90	500.00	31.98%	149.90
8190 Dues & Subscriptions	716.00	1,500.00	47.73%	910.99
<b>Total 8000 Administration</b>	<b>\$ 1,183.00</b>	<b>\$ 27,050.00</b>	<b>4.37%</b>	<b>\$ 1,485.03</b>
<b>8200 Operations &amp; Maintenance</b>				
8210 Building Maintenance		1,000.00	0.00%	
8220 Grounds Maintenance		4,000.00	0.00%	
8230 Equipment Maintenance	635.24	250.00	254.10%	
8250 Utilities	899.60	3,000.00	29.99%	939.29
8260 Automotive	75.75	350.00	21.64%	
<b>Total 8200 Operations &amp; Maintenance</b>	<b>\$ 1,610.59</b>	<b>\$ 8,600.00</b>	<b>18.73%</b>	<b>\$ 939.29</b>
<b>8400 Insurance</b>				
8410 Liability Insurance	900.00	1,200.00	75.00%	767.00
8420 Work Comp		600.00	0.00%	
<b>Total 8400 Insurance</b>	<b>\$ 900.00</b>	<b>\$ 1,800.00</b>	<b>50.00%</b>	<b>\$ 767.00</b>
<b>8500 Uncategorized Expenditure</b>	411.18			
<b>8600 Bank Charges</b>				
8610 Credit Card Processing Fees	681.17	4,000.00	17.03%	715.71
8620 Bank Fees	2.00	250.00	0.80%	23.71
<b>Total 8600 Bank Charges</b>	<b>\$ 683.17</b>	<b>\$ 4,250.00</b>	<b>16.07%</b>	<b>\$ 739.42</b>
<b>8870 Meals</b>		500.00	0.00%	
<b>Total Expenditures</b>	<b>\$ 25,254.82</b>	<b>\$223,703.00</b>	<b>11.29%</b>	<b>\$ 26,983.95</b>
<b>Net Operating Revenue</b>	<b>-\$ 10,956.65</b>	<b>-\$ 15,003.00</b>	<b>73.03%</b>	<b>-\$ 11,826.14</b>
<b>Other Revenue</b>				
5910 Reimbursed Expenditure	2,008.07			1,011.55
5920 Interest Earned	376.63	300.00	125.54%	78.95
<b>Total Other Revenue</b>	<b>\$ 2,384.70</b>	<b>\$ 300.00</b>	<b>794.90%</b>	<b>\$ 1,090.50</b>
<b>8980 Capital Improvements</b>				2,697.36
<b>Total Other Expenditures</b>				<b>\$ 2,697.36</b>
<b>Net Other Revenue</b>	<b>\$ 2,384.70</b>	<b>\$ 300.00</b>	<b>794.90%</b>	<b>-\$ 1,606.86</b>



Sawtooth Interpretive & Historical Association

Outlets Update

Board Meeting Date: April 18, 2024

Sales Comparison

First quarter 2024 sales are \$2,782 compared to \$4,071 in 2023. You can find the sales details on page 3 of this report.

Caribou-Targhee Outlets and Square

I traveled to Ashton, Teton Basin (Driggs), and Palisades (Idaho Falls) outlets from March 18 – 20 to deliver the tablets/accessories and train the staff on the Square point of sale system. They were all receptive to using Square so training was quick and easy. At Palisades and Teton Basin, I switched out inventory that was not selling and replaced it with newer books and reference materials. While visiting Kathy at the Ashton office, we drove to the Island Park office where she gave me a tour. When Island Park opens in May, they will use Square too.

I am grateful to Kathy for her part in getting everyone on board to use Square and to the entire “Caribou-Targhee Bookstore Committee” for working together to find a solution to the high Elavon credit card rates and for brainstorming ways to increase C/T sales. I am keeping the C/T outlets in mind when placing orders this spring. I am working with our vendors to stock their bookstores with resource books specific to their area.

In March, I trained Doug at Ketchum Ranger District on Square. At this time, I am happy to report that all locations taking credit card sales are using Square. Lost River and Fairfield locations will continue to accept cash and checks only.

BCRD Ski Passes

BCRD Ski Pass Sales compares this season (2023/24) to last season (2022/23). With the new 6% incentive per pass sold, SIHA earned a minimal profit this ski season as detailed in Profit from Selling BCRD Ski Pass. Thanks to all of the SNRA Headquarters staff (Alyssa, Susan, Sue, and Ash) who made monthly reconciling for BCRD ski pass sales super easy!

	BCRD Ski Pass Sales	
	2023/24	2022/23
November	\$0	\$145
December	\$65	\$1,911
January	\$1,563	\$3,412
February	\$2,679	\$1,910
March	\$2,006	\$1,422
Total	\$6,313	\$8,800

	Profit from Selling BCRD Ski Passes	
	2023/24	2022/23
Incentive Earned	\$357.33	\$308.00
Less credit card processing fees	\$152.33	\$266.04
Earned Profit	\$205.00	\$41.96
Please note: \$266.04 includes transaction fees only; does not include Elavon's monthly credit card processing fees.		

## **2024 Products**

To take advantage of discounts offered by vendors, I have already placed and received orders from AdventureKeen, FarCountry, Mountaineers Books, Lone Pine Publishing, Wild Republic, and The Petting Zoo. A t-shirt order was also placed to get us through the entire year along with a sweatshirt order (new for this summer!).

If you have any ideas for new products, please share your thoughts with me.

## **New in 2024**

### **Kids Books**

Backyard Birding for Kids, reading ages 6 - 12

Earth Book for Kids, reading ages 6 - 12

Good Morning Mother Nature, reading ages 4 - 5

Wild at Heart by Sharon Lamar, reading ages 5 - 8

### **Adult Books**

Been Outside: Adventures of Black Women, Nonbinary, and Gender Nonconforming People in Nature

Meditations of Henry David Thoreau

Meditations of Ralph Waldo Emerson

Most Trout Don't Read: Lessons from time on the water

### **Reference**

101 Amazing Sights of the Night Sky

Drawn to Birds

Knowing the Trees: Discover the Forest from Seed to Snag

Rare Air: Endangered Birds, Bats, Butterflies and Bees

The Naturalist at Home

The Rocky Mountain Plant Guide

Wolves, Coyotes and Foxes

### **Misc Items**

Bear Bag Hangs

Fire Pans

National Geographic Frank Church Wilderness Maps

Sawtooth National Forest Wooden Ornament/Magnet

SNRA Logo Sweatshirts

### **Plush**

✓ 5" Pocketkins Chipmunk & Skunk

✓ 9" Raccoon

✓ 9" Pika

✓ 9" and 12" Marmots

✓ 12" Hares

✓ 15" Artist Collection Wolf

Submitted by Erica Cole

## Sales by Location as of March 31

<b>Sawtooth Outlets</b>	<b>2024</b>	<b>2023</b>
Fairfield Ranger District	\$105.60	\$0.00
Ketchum Ranger District	\$139.50	\$101.19
Lost River Ranger District	\$37.71	\$0.00
Redfish Visitor Center	\$0.00	\$0.00
SNRA Headquarters	\$1,221.01	\$2,401.81
Stanley Museum	\$0.00	\$0.00
Stanley Ranger Station	\$388.17	\$124.04
<b>Sawtooth Outlets Total</b>	<b>\$1,891.99</b>	<b>\$2,627.04</b>
<b>Gallery Sales at Redfish VC</b>		
Gallery Sales		
Less 65% Commission Paid to Artists		
<b>35% SIHA Commission</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Caribou/Targhee Outlets</b>		
Ashton Ranger District	\$130.93	\$252.05
Island Park Ranger Station	\$0.00	\$0.00
Palisades Ranger District	\$105.94	\$38.84
Teton Basin Ranger District	\$97.58	\$77.88
<b>Caribou/Targhee Outlets Total</b>	<b>\$334.45</b>	<b>\$368.77</b>
<b>Misc Outlets</b>		
Made in Idaho Store*	\$0.00	\$112.06
Mountain Village Gas Station	\$0.00	\$0.00
Mountain Village Merc	\$555.83	\$838.53
Recreation Resource Management of America (trail map sales only)	\$0.00	\$0.00
Stanley Chamber of Commerce (trail map sales only)	\$0.00	\$0.00
Wholesale Trail Map	\$0.00	\$125.00
<b>Misc Outlets Total</b>	<b>\$555.83</b>	<b>\$1,075.59</b>
<b>Grand Totals</b>	<b>\$2,782.27</b>	<b>\$4,071.40</b>

\*In 2024, Adam Gulick will purchase books for Made in Idaho Store directly through the vendors. As a result, we will not have any sales from his store in 2024.